











LIVINGSTON FOOTBALL CLUB 2013/14

MAIN SPONSOR





## Onwards and upwards

As another football season comes to an end, we will reflect on another successful campaign for Livingston FC.

2012-13 will be remembered as a season of ups and downs for us - on and off the field - but with a top half finish secured again, we can all be proud that our club has punched above its weight in the Irn Bru First Division.

We can also take great satisfaction from more of our own young players making the breakthrough into our first team, and in the case of Stefan Scougall, at international level with Scotland Under 21s also!

With the formation of the new Scottish Professional Football League commencing in Season 2013/14 which incorporates an exciting play off structure which will provide increased media exposure and will stimulate interest in the Scottish game

Our new management team of Richie Burke and Mark Burchill are already building their squad for the challenges which lie ahead in 2013-14 – negotiating contracts with existing players, identifying the most capable young players from our youth teams and scouting potential signings from elsewhere.

With our new shirt and stadium sponsor Energy Assets secured for the next three seasons this gives the club an ideal platform to progress.

The financial challenges in the second tier of Scottish football are well documented and make our job of retaining full time professional football in West Lothian difficult. Nevertheless we remain totally committed to competing on this basis, at the highest level we can, and providing a career path for talented young players.

On the subject of finances, as a club we have a range of income streams, sponsorship & advertising, conference & banqueting and matchday income all of which play a major part of the financial model which are key to the ongoing full time structure at Livingston Football Club.

Our aim is to build a successful team playing football in the right way – and to do so engaging with the local community and our current partners is essential as we move into the new campaign.

To that end, we have put together a comprehensive package of commercial opportunities to suit all budgets, full details of all advertising, sponsorship and matchday hospitality packages are contained within this brochure.

Whether you are an existing commercial partner or are thinking of joining the team for the first time, myself and my colleagues are here to discuss your requirements.

I look forward to welcoming you to the stadium during the course of 2013/14.

**Charles Burnett** 

Commercial Director Livingston Football Club



### Premier Lounge Membership

The lounge is located in the Main stand and offers a panoramic view of the stadium; the glass fronted lounge can accommodate twenty members who are sure to enjoy this first class facility.

Total Cost per person: Adult: £535 Senior Citizen: £340 Under 12: £130 Under 18: £215

#### **MEMBERSHIP INCLUDES:**

- Private car parking
- Entry via main reception
- Box seat
- Half time Tea/Coffee & snacks
- Executive Bar facilities Pre/Post match
- · Complimentary match day magazine & Teamsheet
- Membership valid for:
  - 18 Home League games
  - 1 Stand ticket for a pre-season friendly
  - 1 Stand ticket for the Ramsdens/League Cup tie first round (Lounge facilities will be available to members at an additional cost)

## **ADDITIONAL BENEFITS:**Lothian Lotto Weekly Draw

- Entry into the Lothian Lotto weekly draw for 25 Weeks commencing 1st August. Senior citizens will be entered in for 10 weeks (applies to members 16 years and over)
- 15% discount on:
   Match day hospitality
   Room hire
   Club merchandise
   (excluding replica strips)
   Sponsorship & advertising

## Platinum Lounge Membership

The Platinum Lounge is situated next to the Livingston FC Boardroom; Members will have the chance to meet with Player and Directors, visiting scouts and managers throughout the

Total Cost per person: Adult: £475 Senior Citizen: £320 Under 12: £125 Under 18: £195

### **MEMBERSHIP INCLUDES:**

- Private car parking
- Entry via main reception
- Box seat
- Half time Tea/Coffee & snacks
- Executive Bar facilities Pre/Post match
- Complimentary match day magazine & Teamsheet
- · Membership valid for:
  - 18 Home League games
  - 1 Stand ticket for a pre-season friendly
  - 1 Stand ticket for the Ramsdens/ League Cup tie first round (Lounge facilities will be available to members at an additional cost)

### ADDITIONAL BENEFITS: Lothian Lotto Weekly Draw

- Entry into the Lothian Lotto weekly draw for 25 Weeks commencing 1st August. Senior citizens will be entered in for 10 weeks (applies to members 16 years and over)
- 15% discount on: Match day hospitality Room hire Club merchandise (excluding replica strips) Sponsorship & advertising

## Corporate Dining

The restaurant is situated within the West stand and offers excellent food and wine in a most attractive setting.

**Total cost per person:** £70 **Dress cost:** Smart/Casual

#### **MATCH DAY ITINERARY:**

- Private car park
- Entry via the Main reception area
- · Lunch/dinner with a glass of wine
- Executive Seating
- Half time Tea, Coffee & Snacks
- Full time pay bar
- Matchday Magazine & Teamsheet





## Matchday Sponsorship

Matchday sponsorship at Livingston FC offers a day to remember for clients, customers and friends to sample the finest in top class hospitality. The day can be tailored to suit the needs of the individual client so that they can promote their company, identify and market their products and services.

£950 + VAT per game

Dress code: Smart/Casua

## **MATCH DAY ITINERARY:** (PARTY OF 10 GUESTS)

- · Champagne reception in the Boardroom
- Tour of the stadium
- Lunch/Dinner with wine
- Executive Seating
- Half time Tea, coffee & Snacks
- Full time complimentary bar
- Complimentary matchday magazine

#### **ADDITIONAL BENEFITS:**

- Private car parking
- Executive gifts
- Trackside advertising
- Public address acknowledgements
- Match day magazine & Teamsheet
- Club photographer in attendance
- Man of the match presentation (gift to be supplied by sponsor)
- Matchday magazine advert
- Website credit

## Team Sponsorship

This package has been created to cater for the increasing demand from companies, clients and friends to experience the corporate hospitality on offer at Livingston Football Club.

£575 + VAT per game Dress code: Smart/Casua

## **MATCH DAY ITINERARY:** (PARTY OF 6 GUESTS)

- · Champagne reception in the Boardroom
- Tour of the stadium
- · Lunch/Dinner with wine
- Executive Seating
- Half time Tea, coffee & Snacks
- Full time complimentary bar
- · Complimentary matchday magazine

### **ADDITIONAL BENEFITS:**

- Private car parking
- Executive gifts
- Trackside advertising
- Public address acknowledgements
- Match day magazine & Teamsheet
- Club photographer in attendance
- Man of the match presentation (gift to be supplied by sponsor)
- · Matchday magazine advert
- Website credit

### Match Ball Sponsorship

Match Ball Sponsorship caters for a party of four guests in the restaurant and always proves to be a great day out for clients, customers and friends.

£395 + VAT per game
Dress code: Smart/Casua

## **MATCH DAY ITINERARY:** (PARTY OF 4 GUESTS)

- Champagne reception in the Boardroom
- Tour of the stadium
- Lunch/Dinner with wine
- Executive Seating
- Half time Tea, coffee & Snacks
- Full time complimentary bar
- Complimentary matchday magazine

#### **ADDITIONAL BENEFITS:**

- Private car parking
- Executive gifts
- Trackside advertising
- Public address acknowledgements
- Match day magazine & Teamsheet
- Club photographer in attendance
- Man of the match presentation (gift to be supplied by sponsor)
- · Matchday magazine advert
- Website credit



### Stadium Advertising

#### **East Stand:**

A Touch Line (Free Standing) E1-E18	£1100
B Touch Line E1-E16	£1100
C Upper Tier E17-E23	£600

#### West Stand:

A Touch Line W1-W20	£1100	
B Upper Tier W21-W30	£600	

### **South Stand:**

A Touch Line S1-S13	£1100		
B Goal Line (Free Standing)	£1100		
C Upper Tier S1-S17	£600		

### **North Stand**

A Touch Line N1-N13	£1100
B Goal Line (Free Standing)	£600
C Upper Tier N1-N17	£600

For an additional £150 + VAT have your company linked to the LFC Website

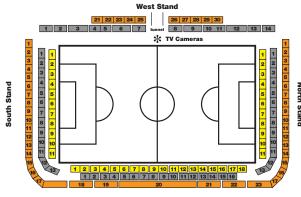
## Stand Sponsorship

Livingston Football Club has four stands, each of which offers an ideal platform for a sponsor to maximise their partnership with the club.

The Package includes the following:

- Internal/external signage to be supplied by the sponsor
- Sponsors name to be carried on all tickets relative to the stand.
- 1 match day sponsorship
- Advertisement in Matchday magazine and website credit
- 3 public address announcements per match

Total Cost per season: £5000 + VAI



East Stand

## **Standard Board Sizes:** 6M x 760mm

## **East Stand Free standing Sizes:**

4.4m v 610mm

Please note: all rates are subject to VAT charges at the standard rate. Production costs are not included





## Ball Boys Sponsorship

Sponsoring the clubs ball boys is a great way to promote your name, company or product at every match.

- Name on the back of tracksuits
- Advertisement in every matchday magazine
- One perimeter advertising site
- Name check on PA System
- Two Season tickets valid for every home league game
- Exclusive photograph with team manager and ball boys

Total cost: £1750 + VAT

## Player Sponsorship

Sponsor your favourite player for the Season and you will receive the following:

- Your name/company name listed in every matchday magazine.
- Autographed colour photograph of your player and yourself.
- Your player will be available to attend events and functions on your request subject to availability
- At the end of the season you will receive your players' autographed jersey.
- You and a guest will be invited to a game in our platinum lounge for your presentation

Home Shirt: £150 + VAT Away Shirt: £125 + VAT

# Matchday Magazine Advertising

Full Page  $\mathfrak{L}975 + VAT$ Half Page  $\mathfrak{L}525 + VAT$ Third  $\mathfrak{L}375 + VAT$ Quarter  $\mathfrak{L}275 + VAT$ 

Advertisers appear in every edition of the Roar matchday magazine (18 league game & cup games) for an additional £150 + VAT have your company linked to the LFC website.



### Livi Lion Sponsorship

Not only does Livi Lion attend all home games, he also attends some away games giving you an even bigger opportunity to promote your company:

- Sponsors name on Livi Lions top
- · Colour advertisement in every Match day magazine
- Invitation to come and meet Livi Lion at the end of the season.
- Souvenir photograph with Livi Lion

Total Cost: £750 + VAT

## Feature Sponsorship

Sponsor a feature in the match day magazine on a seasonal basis

Total Cost: £150 + VA

### Mini Bus Sponsorship

Livingston Football club have a mini bus and a kit van which transports the first team and youth teams to locations throughout Scotland and offers advertisers the opportunity to promote their products or service at a very competitive rate.

Cost per panel: £500 + VAT

### Leaflets Distribution

Have your leaflets distributed on matchday & also inserted into the matchday magazine — leaflets to be supplied by the advertiser.

Total Cost: £200 + VAT



### Conference & Events Centre

At Livingston Football Club we can offer a wide range of facilities and expertise to ensure your event will exceed all your expectations.

Whether you're looking for a venue to host a small board meeting, a large exhibition or a theatre style conference we will be able to suit your requirements.

Our 3 main Function suites can also host and cater to Weddings, Birthday parties (including 18th & 21st) funeral tea, Gala dinners and many more.

## **Room Capacities**

### Meadowbank/Ferranti Suite

U Shape		25
Boardroom		30
Classroom		30
Theatre		80
Dinner		80
Reception		80

### **Almondvale Suite**

Theatre	250
Classroom	150/200
Dining	250

### **Annual Events**

### **Daily Delegate Package:**

Room hire in a choice of 6 conference suites from 9am – 5pm accommodating from 12-200 delegates:

- · Freshly brewed Tea & filtered Coffee on Arrival
- Working Lunch Chef's Soup of the day with freshly prepared sandwiches
- Mid afternoon Tea & Coffee
- Data Projector and Projection screen
- · Access to co mplimentary on-site car parking

£25 + VAT per person

### **Christmas Party nights**

### **Hogmanay Party night**

### **Burns Night:**

### **Hold your own Event:**

Wedding Receptions, Birthday Parties, Anniversaries, Funeral Teas

To make a booking or enquire about our facilities please contact the club on:

Tel: 01506 417000

Fmail: Ifcrecention@livingstonfc.co.uk



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LIVING	15 I	FON - IRN-BRU SC LEAGUE FIRST		
Wed Jul	10	Rotherham Utd	Н	Pre-Season friendly
Sat Jul Tue Jul	13 16	Rotherham Utd Wolverhampton Wanderers Partick Thistle Ramsdens Cup 1	H	Pre-Season friendly Pre-Season friendly
Sat Jul	27	Ramsdens Cup 1		
Sat Aug Sat Aug	3 10	Alloa Athletic	Α	S.F.L Cup 1
Wed Aug	14	England v Scotland (friendly)		
Wed Aug	21	Ramsdens Cup 2	Н	
Sat Aug	24	Alloa Athletic England v Scotland (friendly) Queen of the South Ramsdens Cup 2 Falkirk Dundee	Н	0.51.0
Wed Aug Sat Aug	28 31	Dundee	Α	S.F.L Cup 2
Fri Sep		Scotland v Belgium		
Sat Sep Tue Sep		Ramsdens Cup 3 Macedonia v Scotland		
Sat Sep	14	Morton	н	S.F.A Cup 1
Sat Sep Wed Sep	21 25	Falkirk  Dundee Scotland v Belgium Ramsdens Cup 3 Macedonia v Scotland Morton Dumbarton  Cowdenbeath Hamilton Academical Raith Rovers Ramsdens Cup Semi-final Scotland v Croatia Alloa Athletic Dundee		S.F.L Cup 3
Sat Sep	28	Cowdenbeath	Н	
Sat Oct	5	Hamilton Academical		S.F.A Cup 2
Sun Oct	13	Ramsdens Cup Semi-final		
Tue Oct	15	Scotland v Croatia	u.	
Sat Oct	26	Dundee	Ĥ.	
Wed Oct				S.F.L Cup 4 S.F.A. Cup 3
Sat Nov		Falkirk <b>Dumbarton</b> Morton		5.F.A. Gup 3
Sat Nov	16	Dumbarton		
Sat Nov	30	MOLIOU		S.F.A Cup 4
Sat Dec	7	Falkirk Dumbarton Morton  Cowdenbeath Hamilton Academical Queen of the South		
Thu Dec	26	Queen of the South	A	
Sat Dec	28	Cowdenbeath Hamilton Academical Queen of the South Raith Rovers Falkirk Dundee Morton Dumbarton Queen of the South	H	
Sat Jan		Palkirk Dundee	H A	
Sat Jan	18	Morton		
Sat Jan Sat Feb		Oueen of the South		
Sun Feb Sat Feb		Dumbarton Queen of the South  Alloa Athletic		S.F.L Cup Semi-final
Sat Feb Sat Feb		Alloa Athletic		S.F.A. Cup 5
Sat Feb	22	Alloa Athletic Hamilton Academical Cowdenbeath Falkirk Dundee		
Sat Mar Sat Mar		Cowdenbeath Falkirk		S.F.A Cup 6
Sat Mar	15	Dundee		
Sun Mar Sat Mar	16 22	Raith Rovers		S.F.L Cup final
Tue Mar	25	Alloa Athletic	A H H A	
Sat Mar Sat Apr	<b>29</b> 5	<b>Dumbarton</b> Morton		
Sat Apr Sat Apr	12	Hamilton Academical Cowdenbeath		S.F.A Cup Semi Final
Sat Apr	26	Queen of the South		
Sat May Wed May		Raith Rovers		S EL Dlay off Comi final (1)
				S.F.A Cup final











### **Livingston Football Club**

The Energy Assets Arena, Alderstone Road, Livingston, EH54 7DN Tel: 01506 417000 www.livingstonfc.co.uk

MAIN SPONSOR

